

Message Text

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PAGE 01 ASUNCI 02473 161745Z

ACTION COME-00

INFO OCT-01 ARA-14 ISO-00 EB-07 /022 W

-----170444Z 096270 /15

R 161530Z JUN 77

FM AMEMBASSY ASUNCION

TO SECSTATE WASHDC 0396

UNCLAS ASUNCION 2473

E.O. 11652: N/A

TAGS: BEXP, PA

SUBJ: ADS REQUEST FOR LYNCH COMMUNICATION SYSTEMS INV., RENO,
NEVADA

REF: COMMERCE CD-144, MARCH 28, 1977

THE FOLLOWING FIRMS HAVE BEEN CONTACTED INDIVIDUALLY AND
HAVE EXPRESSED AN INTEREST IN REPRESENTING LUNCH COMMUNI-
CATION SYSTEMS INC.

1. TELECOM S.R.L.

CALLE YEGROS 732

ASUNCION, PARAGUAY

CONTACT: MR. ALDO BOGADO, PARTNER-MANAGER

PHONE: 49243

COMMENT: TELECOM IS PERHAPS THE LEADING PARAGUAYAN COMPANY
IN THE FIELD OF COMMUNICATIONS. TELECOM HAS ALREADY
ESTABLISHED DIRECT CONTACT WITH LYNCH COMMUNICATION
SYSTEMS, EXPRESSING A DEFINITE INTEREST IN REPRESENTING
LYNCH. TELECOM MAINTAINS EXCELLENT CONNECTIONS IN GOVERN-
MENT AND PRIVATE SPHERES; HAS A GOOD BUSINESS AND CREDIT
RECORD; AND HAS WIDE EXPERIENCE IN HANDLING FOREIGN AGENCIES.
TELECOM IS WELL QUALIFIED TO DEAL WITH THE TWO PARAGUAYAN
AGENCIES WHICH MONOPOLIZE ELECTRIC POWER PRODUCTION AND
TELEPHONE COMMUNICATIONS RESPECTIVELY.

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2. ACE COMUNICACIONES

CALLE TENIENTE FARINA 1474

ASUNCION, PARAGUAY

CONTACT: MR. GUSTAVO MANSILLA

PHONE: 20218

COMMENT: ACE COMUNICACIONES IS THE OFFSPRING OF ACE S.A.C.,
A WELL-KNOWN PARAGUAYAN FIRM WITH A GOOD BUSINESS AND CREDIT
REPUTATION. THE STEADY PROGRESS OF THE PARENT COMPANY IN
THE FIELD OF FOREIGN MANUFACTURERS' AGENCIES COMPELLED IT
TO FORM ACE COMUNICACIONES WHICH IS EXCLUSIVELY ENGAGED IN
HANDLING ITS OWN COMMUNICATIONS LINES AND IN ACTING AS SALES
OUTLET FOR OTHER COMMUNICATION EQUIPMENT REPRESENTED BY
LOCAL FIRMS.

APPROVED: MARTHA CARBONE PREPARED: R. MARTI.
LANDAU

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
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Sent Date: 16-Jun-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
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Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Subject: ADS REQUEST FOR LYNCH COMMUNICATION SYSTEMS INV., RENO, NEVADA
TAGS: BEXP, PA
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